

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT DECEMBER 31, 2008

## AREA: Burnaby North

List Your Home With Re/Max Here!

## DETACHED

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>1,633,000</b>	<b>650,000</b>	<b>151 %</b>	<b>16,548,388</b>	<b>18,106,735</b>	<b>8- %</b>
Units Listed	<b>0</b>	<b>3</b>	<b>100- %</b>	<b>47</b>	<b>44</b>	<b>6 %</b>
Units Sold	<b>2</b>	<b>1</b>	<b>100 %</b>	<b>16</b>	<b>23</b>	<b>30- %</b>
Sale Success Ratio	<b>50 %</b>	<b>20 %</b>		<b>38 %</b>	<b>44 %</b>	
% Sales to Listings	<b>0 %</b>	<b>33 %</b>		<b>34 %</b>	<b>52 %</b>	
Avg Price/Unit	<b>816,500</b>	<b>650,000</b>	<b>25 %</b>	<b>1,034,274</b>	<b>787,249</b>	<b>31 %</b>
Active Listings	<b>15</b>	<b>10</b>	<b>50 %</b>			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>7,299,000</b>	<b>14,779,198</b>	<b>50- %</b>	<b>274,042,948</b>	<b>421,932,227</b>	<b>35- %</b>
Units Listed	<b>26</b>	<b>21</b>	<b>23 %</b>	<b>951</b>	<b>828</b>	<b>14 %</b>
Units Sold	<b>11</b>	<b>20</b>	<b>45- %</b>	<b>348</b>	<b>567</b>	<b>38- %</b>
Sale Success Ratio	<b>14 %</b>	<b>44 %</b>		<b>39 %</b>	<b>65 %</b>	
% Sales to Listings	<b>42 %</b>	<b>95 %</b>		<b>36 %</b>	<b>68 %</b>	
Avg Price/Unit	<b>663,545</b>	<b>738,959</b>	<b>10- %</b>	<b>787,479</b>	<b>744,148</b>	<b>5 %</b>
Active Listings	<b>187</b>	<b>108</b>	<b>73 %</b>			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>8,932,000</b>	<b>15,429,198</b>	<b>42- %</b>	<b>290,591,336</b>	<b>440,038,962</b>	<b>33- %</b>
Units Listed	<b>26</b>	<b>24</b>	<b>8 %</b>	<b>998</b>	<b>872</b>	<b>14 %</b>
Units Sold	<b>13</b>	<b>21</b>	<b>38- %</b>	<b>364</b>	<b>590</b>	<b>38- %</b>
Sale Success Ratio	<b>16 %</b>	<b>42 %</b>		<b>39 %</b>	<b>64 %</b>	
% Sales to Listings	<b>50 %</b>	<b>87 %</b>		<b>36 %</b>	<b>67 %</b>	
Avg Price/Unit	<b>687,076</b>	<b>734,723</b>	<b>6- %</b>	<b>798,327</b>	<b>745,828</b>	<b>7 %</b>
Active Listings	<b>202</b>	<b>118</b>	<b>71 %</b>			

## ATTACHED

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>1,795,000</b>	<b>1,215,000</b>	<b>47 %</b>	<b>20,353,437</b>	<b>28,387,330</b>	<b>28- %</b>
Units Listed	<b>3</b>	<b>5</b>	<b>40- %</b>	<b>134</b>	<b>94</b>	<b>42 %</b>
Units Sold	<b>3</b>	<b>2</b>	<b>50 %</b>	<b>37</b>	<b>58</b>	<b>36- %</b>
Sale Success Ratio	<b>33 %</b>	<b>33 %</b>		<b>31 %</b>	<b>56 %</b>	
% Sales to Listings	<b>100 %</b>	<b>40 %</b>		<b>27 %</b>	<b>61 %</b>	
Avg Price/Unit	<b>598,333</b>	<b>607,500</b>	<b>1- %</b>	<b>550,092</b>	<b>489,436</b>	<b>12 %</b>
Active Listings	<b>38</b>	<b>23</b>	<b>65 %</b>			

Remax MLS real estate homes for sale including residential, acreages, condos, townhouses, duplexes and farms.

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT DECEMBER 31, 2008

## AREA: Burnaby North

## ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>2,993,400</b>	<b>7,656,800</b>	<b>60- %</b>	<b>116,421,656</b>	<b>147,819,564</b>	<b>21- %</b>
Units Listed	<b>10</b>	<b>19</b>	<b>47- %</b>	<b>581</b>	<b>509</b>	<b>14 %</b>
Units Sold	<b>8</b>	<b>19</b>	<b>57- %</b>	<b>283</b>	<b>381</b>	<b>25- %</b>
Sale Success Ratio	<b>20 %</b>	<b>52 %</b>		<b>53 %</b>	<b>74 %</b>	
% Sales to Listings	<b>80 %</b>	<b>100 %</b>		<b>48 %</b>	<b>74 %</b>	
Avg Price/Unit	<b>374,175</b>	<b>402,989</b>	<b>7- %</b>	<b>411,383</b>	<b>387,977</b>	<b>6 %</b>
Active Listings	<b>103</b>	<b>50</b>	<b>106 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>4,788,400</b>	<b>8,871,800</b>	<b>46- %</b>	<b>136,775,093</b>	<b>176,206,894</b>	<b>22- %</b>
Units Listed	<b>13</b>	<b>24</b>	<b>45- %</b>	<b>715</b>	<b>603</b>	<b>18 %</b>
Units Sold	<b>11</b>	<b>21</b>	<b>47- %</b>	<b>320</b>	<b>439</b>	<b>27- %</b>
Sale Success Ratio	<b>22 %</b>	<b>50 %</b>		<b>49 %</b>	<b>71 %</b>	
% Sales to Listings	<b>84 %</b>	<b>87 %</b>		<b>44 %</b>	<b>72 %</b>	
Avg Price/Unit	<b>435,309</b>	<b>422,466</b>	<b>3 %</b>	<b>427,422</b>	<b>401,382</b>	<b>6 %</b>
Active Listings	<b>141</b>	<b>73</b>	<b>93 %</b>			

## APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>0</b>	<b>4,301,600</b>	<b>100- %</b>	<b>41,241,468</b>	<b>86,770,618</b>	<b>52- %</b>
Units Listed	<b>19</b>	<b>13</b>	<b>46 %</b>	<b>347</b>	<b>423</b>	<b>17- %</b>
Units Sold	<b>0</b>	<b>12</b>	<b>100- %</b>	<b>105</b>	<b>233</b>	<b>54- %</b>
Sale Success Ratio	<b>0 %</b>	<b>35 %</b>		<b>35 %</b>	<b>49 %</b>	
% Sales to Listings	<b>0 %</b>	<b>92 %</b>		<b>30 %</b>	<b>55 %</b>	
Avg Price/Unit	<b>0</b>	<b>358,466</b>	<b>100- %</b>	<b>392,775</b>	<b>372,406</b>	<b>5 %</b>
Active Listings	<b>103</b>	<b>53</b>	<b>94 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>5,847,000</b>	<b>12,448,425</b>	<b>53- %</b>	<b>177,761,040</b>	<b>218,175,620</b>	<b>18- %</b>
Units Listed	<b>32</b>	<b>16</b>	<b>100 %</b>	<b>1,288</b>	<b>982</b>	<b>31 %</b>
Units Sold	<b>20</b>	<b>40</b>	<b>50- %</b>	<b>560</b>	<b>730</b>	<b>23- %</b>
Sale Success Ratio	<b>23 %</b>	<b>60 %</b>		<b>50 %</b>	<b>73 %</b>	
% Sales to Listings	<b>62 %</b>	<b>250 %</b>		<b>43 %</b>	<b>74 %</b>	
Avg Price/Unit	<b>292,350</b>	<b>311,210</b>	<b>6- %</b>	<b>317,430</b>	<b>298,870</b>	<b>6 %</b>
Active Listings	<b>266</b>	<b>94</b>	<b>182 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>5,847,000</b>	<b>16,750,025</b>	<b>65- %</b>	<b>219,002,508</b>	<b>304,946,238</b>	<b>28- %</b>
Units Listed	<b>51</b>	<b>29</b>	<b>75 %</b>	<b>1,635</b>	<b>1,405</b>	<b>16 %</b>
Units Sold	<b>20</b>	<b>52</b>	<b>61- %</b>	<b>665</b>	<b>963</b>	<b>30- %</b>
Sale Success Ratio	<b>20 %</b>	<b>52 %</b>		<b>47 %</b>	<b>65 %</b>	
% Sales to Listings	<b>39 %</b>	<b>179 %</b>		<b>40 %</b>	<b>68 %</b>	
Avg Price/Unit	<b>292,350</b>	<b>322,115</b>	<b>9- %</b>	<b>329,327</b>	<b>316,662</b>	<b>3 %</b>
Active Listings	<b>369</b>	<b>147</b>	<b>151 %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT DECEMBER 31, 2008

## AREA: Burnaby North

## DET/ATT/APT SUB-TOTALS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
<b>NEW</b>	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>3,428,000</b>	<b>6,166,600</b>	<b>44- %</b>	<b>78,143,293</b>	<b>133,264,683</b>	<b>41- %</b>
Units Listed	<b>22</b>	<b>21</b>	<b>4 %</b>	<b>528</b>	<b>561</b>	<b>5- %</b>
Units Sold	<b>5</b>	<b>15</b>	<b>66- %</b>	<b>158</b>	<b>314</b>	<b>49- %</b>
Sale Success Ratio	<b>18 %</b>	<b>33 %</b>		<b>34 %</b>	<b>50 %</b>	
% Sales to Listings	<b>22 %</b>	<b>71 %</b>		<b>29 %</b>	<b>55 %</b>	
Avg Price/Unit	<b>685,600</b>	<b>411,106</b>	<b>66 %</b>	<b>494,577</b>	<b>424,409</b>	<b>16 %</b>
Active Listings	<b>156</b>	<b>86</b>	<b>81 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
<b>RESALE</b>	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>16,139,400</b>	<b>34,884,423</b>	<b>53- %</b>	<b>568,225,644</b>	<b>787,927,411</b>	<b>27- %</b>
Units Listed	<b>68</b>	<b>56</b>	<b>21 %</b>	<b>2,820</b>	<b>2,319</b>	<b>21 %</b>
Units Sold	<b>39</b>	<b>79</b>	<b>50- %</b>	<b>1,191</b>	<b>1,678</b>	<b>29- %</b>
Sale Success Ratio	<b>19 %</b>	<b>53 %</b>		<b>47 %</b>	<b>70 %</b>	
% Sales to Listings	<b>57 %</b>	<b>141 %</b>		<b>42 %</b>	<b>72 %</b>	
Avg Price/Unit	<b>413,830</b>	<b>441,574</b>	<b>6- %</b>	<b>477,099</b>	<b>469,563</b>	<b>1 %</b>
Active Listings	<b>556</b>	<b>252</b>	<b>120 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
<b>ALL</b>	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>19,567,400</b>	<b>41,051,023</b>	<b>52- %</b>	<b>646,368,937</b>	<b>921,192,094</b>	<b>29- %</b>
Units Listed	<b>90</b>	<b>77</b>	<b>16 %</b>	<b>3,348</b>	<b>2,880</b>	<b>16 %</b>
Units Sold	<b>44</b>	<b>94</b>	<b>53- %</b>	<b>1,349</b>	<b>1,992</b>	<b>32- %</b>
Sale Success Ratio	<b>19 %</b>	<b>48 %</b>		<b>45 %</b>	<b>66 %</b>	
% Sales to Listings	<b>48 %</b>	<b>122 %</b>		<b>40 %</b>	<b>69 %</b>	
Avg Price/Unit	<b>444,713</b>	<b>436,713</b>	<b>1 %</b>	<b>479,146</b>	<b>462,445</b>	<b>3 %</b>
Active Listings	<b>712</b>	<b>338</b>	<b>110 %</b>			

## MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
<b>NEW</b>	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Units Listed	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Units Sold	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Sale Success Ratio	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
% Sales to Listings	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
Avg Price/Unit	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Active Listings	<b>0</b>	<b>0</b>	<b>0 %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT DECEMBER 31, 2008

## AREA: Burnaby North

## MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	0	0	0 %	2,047,000	5,041,000	59- %
Units Listed	0	0	0 %	9	18	50- %
Units Sold	0	0	0 %	2	6	66- %
Sale Success Ratio	0 %	0 %		22 %	33 %	
% Sales to Listings	0 %	0 %		22 %	33 %	
Avg Price/Unit	0	0	0 %	1,023,500	840,166	21 %
Active Listings	2	2	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	0	0	0 %	2,047,000	5,041,000	59- %
Units Listed	0	0	0 %	9	18	50- %
Units Sold	0	0	0 %	2	6	66- %
Sale Success Ratio	0 %	0 %		22 %	33 %	
% Sales to Listings	0 %	0 %		22 %	33 %	
Avg Price/Unit	0	0	0 %	1,023,500	840,166	21 %
Active Listings	2	2	0 %			

## LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	0	457,000	100- %	3,152,145	8,131,200	61- %
Units Listed	1	0	0 %	50	34	47 %
Units Sold	0	1	100- %	3	11	72- %
Sale Success Ratio	0 %	25 %		7 %	33 %	
% Sales to Listings	0 %	0 %		6 %	32 %	
Avg Price/Unit	0	457,000	100- %	1,050,715	739,200	42 %
Active Listings	16	7	128 %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT DECEMBER 31, 2008

## AREA: Burnaby North

## RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>3,428,000</b>	<b>6,166,600</b>	<b>44- %</b>	<b>78,143,293</b>	<b>133,264,683</b>	<b>41- %</b>
Units Listed	<b>22</b>	<b>21</b>	<b>4 %</b>	<b>528</b>	<b>561</b>	<b>5- %</b>
Units Sold	<b>5</b>	<b>15</b>	<b>66- %</b>	<b>158</b>	<b>314</b>	<b>49- %</b>
Sale Success Ratio	<b>18 %</b>	<b>33 %</b>		<b>34 %</b>	<b>50 %</b>	
% Sales to Listings	<b>22 %</b>	<b>71 %</b>		<b>29 %</b>	<b>55 %</b>	
Avg Price/Unit	<b>685,600</b>	<b>411,106</b>	<b>66 %</b>	<b>494,577</b>	<b>424,409</b>	<b>16 %</b>
Active Listings	<b>156</b>	<b>86</b>	<b>81 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>16,139,400</b>	<b>35,341,423</b>	<b>54- %</b>	<b>573,424,789</b>	<b>801,099,611</b>	<b>28- %</b>
Units Listed	<b>69</b>	<b>56</b>	<b>23 %</b>	<b>2,879</b>	<b>2,371</b>	<b>21 %</b>
Units Sold	<b>39</b>	<b>80</b>	<b>51- %</b>	<b>1,196</b>	<b>1,695</b>	<b>29- %</b>
Sale Success Ratio	<b>18 %</b>	<b>52 %</b>		<b>46 %</b>	<b>69 %</b>	
% Sales to Listings	<b>56 %</b>	<b>142 %</b>		<b>41 %</b>	<b>71 %</b>	
Avg Price/Unit	<b>413,830</b>	<b>441,767</b>	<b>6- %</b>	<b>479,452</b>	<b>472,625</b>	<b>1 %</b>
Active Listings	<b>574</b>	<b>261</b>	<b>119 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>19,567,400</b>	<b>41,508,023</b>	<b>52- %</b>	<b>651,568,082</b>	<b>934,364,294</b>	<b>30- %</b>
Units Listed	<b>91</b>	<b>77</b>	<b>18 %</b>	<b>3,407</b>	<b>2,932</b>	<b>16 %</b>
Units Sold	<b>44</b>	<b>95</b>	<b>53- %</b>	<b>1,354</b>	<b>2,009</b>	<b>32- %</b>
Sale Success Ratio	<b>18 %</b>	<b>48 %</b>		<b>44 %</b>	<b>65 %</b>	
% Sales to Listings	<b>48 %</b>	<b>123 %</b>		<b>39 %</b>	<b>68 %</b>	
Avg Price/Unit	<b>444,713</b>	<b>436,926</b>	<b>1 %</b>	<b>481,217</b>	<b>465,089</b>	<b>3 %</b>
Active Listings	<b>730</b>	<b>347</b>	<b>110 %</b>			

## IC&amp;I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Units Listed	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Units Sold	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Sale Success Ratio	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
% Sales to Listings	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
Avg Price/Unit	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Active Listings	<b>0</b>	<b>0</b>	<b>0 %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT DECEMBER 31, 2008

## AREA: Burnaby North

## IC&amp;I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	0	953,000	100- %	526,000	1,695,500	68- %
Units Listed	6	4	50 %	71	74	4- %
Units Sold	0	2	100- %	13	11	18 %
Sale Success Ratio	0 %	28 %		17 %	13 %	
% Sales to Listings	0 %	50 %		18 %	14 %	
Avg Price/Unit	0	476,500	100- %	40,461	154,136	73- %
Active Listings	27	30	10- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	0	953,000	100- %	526,000	1,695,500	68- %
Units Listed	6	4	50 %	71	74	4- %
Units Sold	0	2	100- %	13	11	18 %
Sale Success Ratio	0 %	28 %		17 %	13 %	
% Sales to Listings	0 %	50 %		18 %	14 %	
Avg Price/Unit	0	476,500	100- %	40,461	154,136	73- %
Active Listings	27	30	10- %			

## IC&amp;I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	0	813,000	100- %	5,350,000	9,369,000	42- %
Units Listed	2	2	0 %	31	16	93 %
Units Sold	0	1	100- %	9	10	10- %
Sale Success Ratio	0 %	100 %		37 %	45 %	
% Sales to Listings	0 %	50 %		29 %	62 %	
Avg Price/Unit	0	813,000	100- %	594,444	936,900	36- %
Active Listings	14	7	100 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	0	813,000	100- %	5,350,000	9,369,000	42- %
Units Listed	2	2	0 %	32	16	100 %
Units Sold	0	1	100- %	9	10	10- %
Sale Success Ratio	0 %	100 %		36 %	45 %	
% Sales to Listings	0 %	50 %		28 %	62 %	
Avg Price/Unit	0	813,000	100- %	594,444	936,900	36- %
Active Listings	14	7	100 %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT DECEMBER 31, 2008

## AREA: Burnaby North

## IC&amp;I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	0	0	0 %	3,700,000	10,650,000	65- %
Units Listed	0	0	0 %	3	3	0 %
Units Sold	0	0	0 %	1	3	66- %
Sale Success Ratio	0 %	0 %		33 %	100 %	
% Sales to Listings	0 %	0 %		33 %	100 %	
Avg Price/Unit	0	0	0 %	3,700,000	3,550,000	4 %
Active Listings	1	1	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	0	0	0 %	3,700,000	10,650,000	65- %
Units Listed	0	0	0 %	3	3	0 %
Units Sold	0	0	0 %	1	3	66- %
Sale Success Ratio	0 %	0 %		33 %	100 %	
% Sales to Listings	0 %	0 %		33 %	100 %	
Avg Price/Unit	0	0	0 %	3,700,000	3,550,000	4 %
Active Listings	1	1	0 %			

## IC&amp;I - LAND &amp; FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT DECEMBER 31, 2008

## AREA: Burnaby North

## IC&amp;I - LAND &amp; FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	0	0	0 %	0	1,377,777	100- %
Units Listed	0	0	0 %	9	5	80 %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	14 %	
% Sales to Listings	0 %	0 %		0 %	20 %	
Avg Price/Unit	0	0	0 %	0	1,377,777	100- %
Active Listings	4	1	300 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	0	0	0 %	0	1,377,777	100- %
Units Listed	0	0	0 %	9	5	80 %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	14 %	
% Sales to Listings	0 %	0 %		0 %	20 %	
Avg Price/Unit	0	0	0 %	0	1,377,777	100- %
Active Listings	4	1	300 %			

## ICI SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	0	1,766,000	100- %	9,576,000	23,092,277	58- %
Units Listed	8	6	33 %	114	98	16 %
Units Sold	0	3	100- %	23	25	8- %
Sale Success Ratio	0 %	33 %		21 %	22 %	
% Sales to Listings	0 %	50 %		20 %	25 %	
Avg Price/Unit	0	588,666	100- %	416,347	923,691	54- %
Active Listings	46	39	17 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	0	1,766,000	100- %	9,576,000	23,092,277	58- %
Units Listed	8	6	33 %	115	98	17 %
Units Sold	0	3	100- %	23	25	8- %
Sale Success Ratio	0 %	33 %		21 %	22 %	
% Sales to Listings	0 %	50 %		20 %	25 %	
Avg Price/Unit	0	588,666	100- %	416,347	923,691	54- %
Active Listings	46	39	17 %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT DECEMBER 31, 2008

## AREA: Burnaby North

## TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
<b>NEW</b>	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>3,428,000</b>	<b>6,166,600</b>	<b>44- %</b>	<b>78,143,293</b>	<b>133,264,683</b>	<b>41- %</b>
Units Listed	<b>22</b>	<b>21</b>	<b>4 %</b>	<b>529</b>	<b>561</b>	<b>5- %</b>
Units Sold	<b>5</b>	<b>15</b>	<b>66- %</b>	<b>158</b>	<b>314</b>	<b>49- %</b>
Sale Success Ratio	<b>17 %</b>	<b>33 %</b>		<b>34 %</b>	<b>50 %</b>	
% Sales to Listings	<b>22 %</b>	<b>71 %</b>		<b>29 %</b>	<b>55 %</b>	
Avg Price/Unit	<b>685,600</b>	<b>411,106</b>	<b>66 %</b>	<b>494,577</b>	<b>424,409</b>	<b>16 %</b>
Active Listings	<b>156</b>	<b>86</b>	<b>81 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
<b>RESALE</b>	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>16,139,400</b>	<b>37,107,423</b>	<b>56- %</b>	<b>583,000,789</b>	<b>824,191,888</b>	<b>29- %</b>
Units Listed	<b>77</b>	<b>62</b>	<b>24 %</b>	<b>2,993</b>	<b>2,469</b>	<b>21 %</b>
Units Sold	<b>39</b>	<b>83</b>	<b>53- %</b>	<b>1,219</b>	<b>1,720</b>	<b>29- %</b>
Sale Success Ratio	<b>17 %</b>	<b>51 %</b>		<b>45 %</b>	<b>67 %</b>	
% Sales to Listings	<b>50 %</b>	<b>133 %</b>		<b>40 %</b>	<b>69 %</b>	
Avg Price/Unit	<b>413,830</b>	<b>447,077</b>	<b>7- %</b>	<b>478,261</b>	<b>479,181</b>	<b>0 %</b>
Active Listings	<b>620</b>	<b>300</b>	<b>106 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
<b>ALL</b>	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>19,567,400</b>	<b>43,274,023</b>	<b>54- %</b>	<b>661,144,082</b>	<b>957,456,571</b>	<b>30- %</b>
Units Listed	<b>99</b>	<b>83</b>	<b>19 %</b>	<b>3,522</b>	<b>3,030</b>	<b>16 %</b>
Units Sold	<b>44</b>	<b>98</b>	<b>55- %</b>	<b>1,377</b>	<b>2,034</b>	<b>32- %</b>
Sale Success Ratio	<b>17 %</b>	<b>47 %</b>		<b>43 %</b>	<b>64 %</b>	
% Sales to Listings	<b>44 %</b>	<b>118 %</b>		<b>39 %</b>	<b>67 %</b>	
Avg Price/Unit	<b>444,713</b>	<b>441,571</b>	<b>0 %</b>	<b>480,133</b>	<b>470,725</b>	<b>1 %</b>
Active Listings	<b>776</b>	<b>386</b>	<b>101 %</b>			