

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT DECEMBER 31, 2008

AREA: Maple Ridge

Order A RE/MAX For Sale Sign Here!

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	1,578,900	6,698,695	76- %	65,946,525	139,589,906	52- %
Units Listed	12	1	1,100 %	253	309	18- %
Units Sold	3	13	76- %	113	268	57- %
Sale Success Ratio	21 %	72 %		53 %	80 %	
% Sales to Listings	25 %	1,300 %		44 %	86 %	
Avg Price/Unit	526,300	515,284	2 %	583,597	520,857	12 %
Active Listings	137	94	45 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	8,979,158	28,521,900	68- %	375,159,653	523,139,910	28- %
Units Listed	50	62	19- %	1,946	1,649	18 %
Units Sold	20	54	62- %	736	1,090	32- %
Sale Success Ratio	13 %	46 %		41 %	67 %	
% Sales to Listings	40 %	87 %		37 %	66 %	
Avg Price/Unit	448,957	528,183	14- %	509,727	479,944	6 %
Active Listings	464	280	65 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	10,558,058	35,220,595	70- %	441,106,178	662,729,816	33- %
Units Listed	62	63	1- %	2,199	1,958	12 %
Units Sold	23	67	65- %	849	1,358	37- %
Sale Success Ratio	14 %	50 %		43 %	69 %	
% Sales to Listings	37 %	106 %		38 %	69 %	
Avg Price/Unit	459,046	525,680	12- %	519,559	488,019	6 %
Active Listings	601	374	60 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	519,900	739,800	29- %	15,332,450	20,686,065	25- %
Units Listed	1	0	0 %	105	69	52 %
Units Sold	1	2	50- %	37	55	32- %
Sale Success Ratio	7 %	100 %		40 %	91 %	
% Sales to Listings	100 %	0 %		35 %	79 %	
Avg Price/Unit	519,900	369,900	40 %	414,390	376,110	10 %
Active Listings	54	41	31 %			

Remax MLS real estate homes for sale including residential, acreages, condos, townhouses, duplexes and farms.

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT DECEMBER 31, 2008

AREA: Maple Ridge

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	1,357,000	6,291,200	78- %	74,924,161	121,047,081	38- %
Units Listed	13	13	0 %	529	542	2- %
Units Sold	5	20	75- %	251	419	40- %
Sale Success Ratio	18 %	74 %		53 %	80 %	
% Sales to Listings	38 %	153 %		47 %	77 %	
Avg Price/Unit	271,400	314,560	13- %	298,502	288,895	3 %
Active Listings	131	68	92 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	1,876,900	7,031,000	73- %	90,256,611	141,733,146	36- %
Units Listed	14	13	7 %	634	611	3 %
Units Sold	6	22	72- %	288	474	39- %
Sale Success Ratio	14 %	75 %		51 %	81 %	
% Sales to Listings	42 %	169 %		45 %	77 %	
Avg Price/Unit	312,816	319,590	2- %	313,391	299,015	4 %
Active Listings	185	109	69 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	394,900	1,152,464	65- %	17,874,305	12,119,042	47 %
Units Listed	11	2	450 %	209	113	84 %
Units Sold	2	5	60- %	77	48	60 %
Sale Success Ratio	33 %	55 %		42 %	54 %	
% Sales to Listings	18 %	250 %		36 %	42 %	
Avg Price/Unit	197,450	230,492	14- %	232,133	252,480	8- %
Active Listings	85	57	49 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	1,406,000	2,650,000	46- %	30,468,350	43,135,856	29- %
Units Listed	14	6	133 %	330	291	13 %
Units Sold	7	12	41- %	142	212	33- %
Sale Success Ratio	28 %	66 %		52 %	72 %	
% Sales to Listings	50 %	200 %		43 %	72 %	
Avg Price/Unit	200,857	220,833	9- %	214,565	203,471	5 %
Active Listings	98	41	139 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	1,800,900	3,802,464	52- %	48,342,655	55,254,898	12- %
Units Listed	25	8	212 %	539	404	33 %
Units Sold	9	17	47- %	219	260	15- %
Sale Success Ratio	29 %	62 %		48 %	68 %	
% Sales to Listings	36 %	212 %		40 %	64 %	
Avg Price/Unit	200,100	223,674	10- %	220,742	212,518	3 %
Active Listings	183	98	86 %			

Remax MLS real estate homes for sale including residential, acreages, condos, townhouses, duplexes and farms.

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT DECEMBER 31, 2008

AREA: Maple Ridge

DET/ATT/APT SUB-TOTALS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,493,700	8,590,959	70- %	99,153,280	172,395,013	42- %
Units Listed	24	3	700 %	567	491	15 %
Units Sold	6	20	70- %	227	371	38- %
Sale Success Ratio	17 %	68 %		46 %	76 %	
% Sales to Listings	25 %	666 %		40 %	75 %	
Avg Price/Unit	415,616	429,547	3- %	436,798	464,676	5- %
Active Listings	276	192	43 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	11,742,158	37,463,100	68- %	480,552,164	687,322,847	30- %
Units Listed	77	81	4- %	2,805	2,482	13 %
Units Sold	32	86	62- %	1,129	1,721	34- %
Sale Success Ratio	16 %	53 %		45 %	71 %	
% Sales to Listings	41 %	106 %		40 %	69 %	
Avg Price/Unit	366,942	435,617	15- %	425,644	399,374	6 %
Active Listings	693	389	78 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	14,235,858	46,054,059	69- %	579,705,444	859,717,860	32- %
Units Listed	101	84	20 %	3,372	2,973	13 %
Units Sold	38	106	64- %	1,356	2,092	35- %
Sale Success Ratio	16 %	55 %		45 %	72 %	
% Sales to Listings	37 %	126 %		40 %	70 %	
Avg Price/Unit	374,627	434,472	13- %	427,511	410,955	4 %
Active Listings	969	581	66 %			

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

Remax MLS real estate homes for sale including residential, acreages, condos, townhouses, duplexes and farms.

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SALES SUMMARY AS AT DECEMBER 31, 2008

AREA: Maple Ridge

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	630,000	1,020,000	38- %
Units Listed	0	0	0 %	6	2	200 %
Units Sold	0	0	0 %	1	2	50- %
Sale Success Ratio	0 %	0 %		33 %	100 %	
% Sales to Listings	0 %	0 %		16 %	100 %	
Avg Price/Unit	0	0	0 %	630,000	510,000	23 %
Active Listings	3	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	630,000	1,020,000	38- %
Units Listed	0	0	0 %	6	2	200 %
Units Sold	0	0	0 %	1	2	50- %
Sale Success Ratio	0 %	0 %		33 %	100 %	
% Sales to Listings	0 %	0 %		16 %	100 %	
Avg Price/Unit	0	0	0 %	630,000	510,000	23 %
Active Listings	3	0	0 %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	185,000	100- %	8,220,800	21,652,700	62- %
Units Listed	5	2	150 %	92	106	13- %
Units Sold	0	1	100- %	18	40	55- %
Sale Success Ratio	0 %	25 %		21 %	43 %	
% Sales to Listings	0 %	50 %		19 %	37 %	
Avg Price/Unit	0	185,000	100- %	456,711	541,317	15- %
Active Listings	47	40	17 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT DECEMBER 31, 2008

AREA: Maple Ridge

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	2,493,700	8,590,959	70- %	99,153,280	172,395,013	42- %
Units Listed	24	3	700 %	567	491	15 %
Units Sold	6	20	70- %	227	371	38- %
Sale Success Ratio	17 %	68 %		46 %	76 %	
% Sales to Listings	25 %	666 %		40 %	75 %	
Avg Price/Unit	415,616	429,547	3- %	436,798	464,676	5- %
Active Listings	276	192	43 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	11,742,158	37,648,100	68- %	489,402,964	709,995,547	31- %
Units Listed	82	83	1- %	2,903	2,590	12 %
Units Sold	32	87	63- %	1,148	1,763	34- %
Sale Success Ratio	15 %	52 %		44 %	70 %	
% Sales to Listings	39 %	104 %		39 %	68 %	
Avg Price/Unit	366,942	432,736	15- %	426,309	402,720	5 %
Active Listings	743	429	73 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	14,235,858	46,239,059	69- %	588,556,244	882,390,560	33- %
Units Listed	106	86	23 %	3,470	3,081	12 %
Units Sold	38	107	64- %	1,375	2,134	35- %
Sale Success Ratio	15 %	55 %		44 %	71 %	
% Sales to Listings	35 %	124 %		39 %	69 %	
Avg Price/Unit	374,627	432,140	13- %	428,040	413,491	3 %
Active Listings	1,019	621	64 %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT DECEMBER 31, 2008

AREA: Maple Ridge

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	357,200	4,270,000	91- %
Units Listed	0	0	0 %	36	36	0 %
Units Sold	0	0	0 %	6	9	33- %
Sale Success Ratio	0 %	0 %		18 %	19 %	
% Sales to Listings	0 %	0 %		16 %	25 %	
Avg Price/Unit	0	0	0 %	59,533	474,444	87- %
Active Listings	17	14	21 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	357,200	4,270,000	91- %
Units Listed	0	0	0 %	36	36	0 %
Units Sold	0	0	0 %	6	9	33- %
Sale Success Ratio	0 %	0 %		18 %	18 %	
% Sales to Listings	0 %	0 %		16 %	25 %	
Avg Price/Unit	0	0	0 %	59,533	474,444	87- %
Active Listings	17	14	21 %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	430,000	100- %	0	430,000	100- %
Units Listed	0	0	0 %	1	2	50- %
Units Sold	0	1	100- %	0	1	100- %
Sale Success Ratio	0 %	100 %		0 %	100 %	
% Sales to Listings	0 %	0 %		0 %	50 %	
Avg Price/Unit	0	430,000	100- %	0	430,000	100- %
Active Listings	1	1	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	490,000	100- %	7,647,000	3,871,800	97 %
Units Listed	1	0	0 %	35	15	133 %
Units Sold	0	2	100- %	9	12	25- %
Sale Success Ratio	0 %	66 %		32 %	60 %	
% Sales to Listings	0 %	0 %		25 %	80 %	
Avg Price/Unit	0	245,000	100- %	849,666	322,650	163 %
Active Listings	11	4	175 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	920,000	100- %	7,647,000	4,301,800	77 %
Units Listed	1	0	0 %	36	17	111 %
Units Sold	0	3	100- %	9	13	30- %
Sale Success Ratio	0 %	75 %		31 %	61 %	
% Sales to Listings	0 %	0 %		25 %	76 %	
Avg Price/Unit	0	306,666	100- %	849,666	330,907	156 %
Active Listings	12	5	140 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT DECEMBER 31, 2008

AREA: Maple Ridge

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	780,000	1,265,000	38- %
Units Listed	0	2	100- %	6	3	100 %
Units Sold	0	0	0 %	1	1	0 %
Sale Success Ratio	0 %	0 %		20 %	50 %	
% Sales to Listings	0 %	0 %		16 %	33 %	
Avg Price/Unit	0	0	0 %	780,000	1,265,000	38- %
Active Listings	3	2	50 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	780,000	1,265,000	38- %
Units Listed	0	2	100- %	6	3	100 %
Units Sold	0	0	0 %	1	1	0 %
Sale Success Ratio	0 %	0 %		20 %	50 %	
% Sales to Listings	0 %	0 %		16 %	33 %	
Avg Price/Unit	0	0	0 %	780,000	1,265,000	38- %
Active Listings	3	2	50 %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT DECEMBER 31, 2008

AREA: Maple Ridge

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	7,350,000	0	0 %
Units Listed	1	2	50- %	14	9	55 %
Units Sold	0	0	0 %	5	0	0 %
Sale Success Ratio	0 %	0 %		31 %	0 %	
% Sales to Listings	0 %	0 %		35 %	0 %	
Avg Price/Unit	0	0	0 %	1,470,000	0	0 %
Active Listings	6	8	25- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	7,350,000	0	0 %
Units Listed	1	2	50- %	14	9	55 %
Units Sold	0	0	0 %	5	0	0 %
Sale Success Ratio	0 %	0 %		31 %	0 %	
% Sales to Listings	0 %	0 %		35 %	0 %	
Avg Price/Unit	0	0	0 %	1,470,000	0	0 %
Active Listings	6	8	25- %			

ICI SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	430,000	100- %	0	430,000	100- %
Units Listed	0	0	0 %	1	2	50- %
Units Sold	0	1	100- %	0	1	100- %
Sale Success Ratio	0 %	100 %		0 %	50 %	
% Sales to Listings	0 %	0 %		0 %	50 %	
Avg Price/Unit	0	430,000	100- %	0	430,000	100- %
Active Listings	1	1	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	490,000	100- %	16,134,200	9,406,800	71 %
Units Listed	2	4	50- %	91	63	44 %
Units Sold	0	2	100- %	21	22	4- %
Sale Success Ratio	0 %	20 %		25 %	29 %	
% Sales to Listings	0 %	50 %		23 %	34 %	
Avg Price/Unit	0	245,000	100- %	768,295	427,581	79 %
Active Listings	37	28	32 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	920,000	100- %	16,134,200	9,836,800	64 %
Units Listed	2	4	50- %	92	65	41 %
Units Sold	0	3	100- %	21	23	8- %
Sale Success Ratio	0 %	27 %		25 %	29 %	
% Sales to Listings	0 %	75 %		22 %	35 %	
Avg Price/Unit	0	306,666	100- %	768,295	427,686	79 %
Active Listings	38	29	31 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT DECEMBER 31, 2008

AREA: Maple Ridge

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,493,700	9,020,959	72- %	99,153,280	172,825,013	42- %
Units Listed	24	3	700 %	568	493	15 %
Units Sold	6	21	71- %	227	372	38- %
Sale Success Ratio	17 %	70 %		46 %	76 %	
% Sales to Listings	25 %	700 %		39 %	75 %	
Avg Price/Unit	415,616	429,569	3- %	436,798	464,583	5- %
Active Listings	277	193	43 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	11,742,158	38,138,100	69- %	505,537,164	719,402,347	29- %
Units Listed	84	87	3- %	2,994	2,653	12 %
Units Sold	32	89	64- %	1,169	1,785	34- %
Sale Success Ratio	14 %	50 %		43 %	68 %	
% Sales to Listings	38 %	102 %		39 %	67 %	
Avg Price/Unit	366,942	428,517	14- %	432,452	403,026	7 %
Active Listings	780	457	70 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	14,235,858	47,159,059	69- %	604,690,444	892,227,360	32- %
Units Listed	108	90	20 %	3,562	3,146	13 %
Units Sold	38	110	65- %	1,396	2,157	35- %
Sale Success Ratio	15 %	53 %		44 %	70 %	
% Sales to Listings	35 %	122 %		39 %	68 %	
Avg Price/Unit	374,627	428,718	12- %	433,159	413,642	4 %
Active Listings	1,057	650	62 %			