

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Port Coquitlam

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	641,000	1,392,500	53- %	3,367,000	6,345,800	46- %
Units Listed	0	2	100- %	12	18	33- %
Units Sold	1	2	50- %	5	10	50- %
Sale Success Ratio	100 %	200 %		35 %	71 %	
% Sales to Listings	0 %	100 %		41 %	55 %	
Avg Price/Unit	641,000	696,250	7- %	673,400	634,580	6 %
Active Listings	2	5	60- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	22,048,650	16,431,500	34 %	239,910,226	208,572,354	15 %
Units Listed	38	40	5- %	678	750	9- %
Units Sold	38	32	18 %	432	389	11 %
Sale Success Ratio	62 %	55 %		63 %	56 %	
% Sales to Listings	100 %	80 %		63 %	51 %	
Avg Price/Unit	580,227	513,484	12 %	555,347	536,175	3 %
Active Listings	113	141	19- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	22,689,650	17,824,000	27 %	243,277,226	214,918,154	13 %
Units Listed	38	42	9- %	690	768	10- %
Units Sold	39	34	14 %	437	399	9 %
Sale Success Ratio	62 %	57 %		63 %	56 %	
% Sales to Listings	102 %	80 %		63 %	51 %	
Avg Price/Unit	581,785	524,235	10 %	556,698	538,641	3 %
Active Listings	115	146	21- %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	2,960,600	100- %	7,080,677	5,280,400	34 %
Units Listed	0	12	100- %	41	39	5 %
Units Sold	0	9	100- %	16	14	14 %
Sale Success Ratio	0 %	100 %		40 %	53 %	
% Sales to Listings	0 %	75 %		39 %	35 %	
Avg Price/Unit	0	328,955	100- %	442,542	377,171	17 %
Active Listings	15	14	7 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Port Coquitlam

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	6,536,300	5,169,500	26 %	80,128,001	85,099,062	5- %
Units Listed	26	25	4 %	337	384	12- %
Units Sold	17	13	30 %	205	221	7- %
Sale Success Ratio	73 %	41 %		64 %	57 %	
% Sales to Listings	65 %	52 %		60 %	57 %	
Avg Price/Unit	384,488	397,653	3- %	390,868	385,063	1 %
Active Listings	64	59	8 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	6,536,300	8,130,100	19- %	87,208,678	90,379,462	3- %
Units Listed	26	37	29- %	378	423	10- %
Units Sold	17	22	22- %	221	235	5- %
Sale Success Ratio	73 %	55 %		61 %	57 %	
% Sales to Listings	65 %	59 %		58 %	55 %	
Avg Price/Unit	384,488	369,550	4 %	394,609	384,593	2 %
Active Listings	79	73	8 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	1,047,620	588,700	77 %	6,370,148	9,268,090	31- %
Units Listed	2	7	71- %	96	119	19- %
Units Sold	4	3	33 %	25	31	19- %
Sale Success Ratio	44 %	60 %		25 %	23 %	
% Sales to Listings	200 %	42 %		26 %	26 %	
Avg Price/Unit	261,905	196,233	33 %	254,805	298,970	14- %
Active Listings	40	52	23- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	3,962,800	4,470,502	11- %	59,733,099	63,277,051	5- %
Units Listed	23	39	41- %	589	537	9 %
Units Sold	19	21	9- %	251	265	5- %
Sale Success Ratio	45 %	43 %		46 %	52 %	
% Sales to Listings	82 %	53 %		42 %	49 %	
Avg Price/Unit	208,568	212,881	2- %	237,980	238,781	0 %
Active Listings	140	112	25 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	5,010,420	5,059,202	0 %	66,103,247	72,545,141	8- %
Units Listed	25	46	45- %	685	656	4 %
Units Sold	23	24	4- %	276	296	6- %
Sale Success Ratio	45 %	45 %		43 %	46 %	
% Sales to Listings	92 %	52 %		40 %	45 %	
Avg Price/Unit	217,844	210,800	3 %	239,504	245,084	2- %
Active Listings	180	164	9 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Port Coquitlam

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,688,620	4,941,800	65- %	16,817,825	20,894,290	19- %
Units Listed	2	21	90- %	149	176	15- %
Units Sold	5	14	64- %	46	55	16- %
Sale Success Ratio	50 %	93 %		29 %	32 %	
% Sales to Listings	250 %	66 %		30 %	31 %	
Avg Price/Unit	337,724	352,985	4- %	365,604	379,896	3- %
Active Listings	57	71	19- %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	32,547,750	26,071,502	24 %	379,771,326	356,948,467	6 %
Units Listed	87	104	16- %	1,604	1,671	4- %
Units Sold	74	66	12 %	888	875	1 %
Sale Success Ratio	58 %	48 %		57 %	55 %	
% Sales to Listings	85 %	63 %		55 %	52 %	
Avg Price/Unit	439,834	395,022	11 %	427,670	407,941	4 %
Active Listings	317	312	1 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	34,236,370	31,013,302	10 %	396,589,151	377,842,757	4 %
Units Listed	89	125	28- %	1,753	1,847	5- %
Units Sold	79	80	1- %	934	930	0 %
Sale Success Ratio	58 %	52 %		55 %	53 %	
% Sales to Listings	88 %	64 %		53 %	50 %	
Avg Price/Unit	433,371	387,666	11 %	424,613	406,282	4 %
Active Listings	374	383	2- %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Port Coquitlam

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	740,000	100- %	1,993,000	4,425,050	54- %
Units Listed	0	0	0 %	8	10	20- %
Units Sold	0	1	100- %	3	6	50- %
Sale Success Ratio	0 %	50 %		42 %	60 %	
% Sales to Listings	0 %	0 %		37 %	60 %	
Avg Price/Unit	0	740,000	100- %	664,333	737,508	9- %
Active Listings	2	2	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	740,000	100- %	1,993,000	4,425,050	54- %
Units Listed	0	0	0 %	8	10	20- %
Units Sold	0	1	100- %	3	6	50- %
Sale Success Ratio	0 %	50 %		42 %	60 %	
% Sales to Listings	0 %	0 %		37 %	60 %	
Avg Price/Unit	0	740,000	100- %	664,333	737,508	9- %
Active Listings	2	2	0 %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	410,000	499,800	17- %	11,046,900	3,189,708	246 %
Units Listed	1	2	50- %	24	23	4 %
Units Sold	1	1	0 %	17	8	112 %
Sale Success Ratio	50 %	20 %		70 %	36 %	
% Sales to Listings	100 %	50 %		70 %	34 %	
Avg Price/Unit	410,000	499,800	17- %	649,817	398,713	62 %
Active Listings	8	9	11- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Port Coquitlam

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	1,688,620	4,941,800	65- %	16,817,825	20,894,290	19- %
Units Listed	2	21	90- %	149	176	15- %
Units Sold	5	14	64- %	46	55	16- %
Sale Success Ratio	50 %	93 %		29 %	32 %	
% Sales to Listings	250 %	66 %		30 %	31 %	
Avg Price/Unit	337,724	352,985	4- %	365,604	379,896	3- %
Active Listings	57	71	19- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	32,957,750	27,311,302	20 %	392,811,226	364,563,225	7 %
Units Listed	88	106	16- %	1,636	1,704	3- %
Units Sold	75	68	10 %	908	889	2 %
Sale Success Ratio	58 %	47 %		57 %	55 %	
% Sales to Listings	85 %	64 %		55 %	52 %	
Avg Price/Unit	439,436	401,636	9 %	432,611	410,082	5 %
Active Listings	327	323	1 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	34,646,370	32,253,102	7 %	409,629,051	385,457,515	6 %
Units Listed	90	127	29- %	1,785	1,880	5- %
Units Sold	80	82	2- %	954	944	1 %
Sale Success Ratio	57 %	51 %		55 %	52 %	
% Sales to Listings	88 %	64 %		53 %	50 %	
Avg Price/Unit	433,079	393,330	10 %	429,380	408,323	5 %
Active Listings	384	394	2- %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Port Coquitlam

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	300,000	0	0 %	1,113,500	698,500	59 %
Units Listed	2	3	33- %	31	36	13- %
Units Sold	1	0	0 %	8	5	60 %
Sale Success Ratio	25 %	0 %		22 %	17 %	
% Sales to Listings	50 %	0 %		25 %	13 %	
Avg Price/Unit	300,000	0	0 %	139,187	139,700	0 %
Active Listings	17	24	29- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	300,000	0	0 %	1,113,500	698,500	59 %
Units Listed	2	3	33- %	31	36	13- %
Units Sold	1	0	0 %	8	5	60 %
Sale Success Ratio	25 %	0 %		22 %	17 %	
% Sales to Listings	50 %	0 %		25 %	13 %	
Avg Price/Unit	300,000	0	0 %	139,187	139,700	0 %
Active Listings	17	24	29- %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	615,000	100- %	550,000	615,000	10- %
Units Listed	0	0	0 %	3	9	66- %
Units Sold	0	1	100- %	1	1	0 %
Sale Success Ratio	0 %	100 %		11 %	100 %	
% Sales to Listings	0 %	0 %		33 %	11 %	
Avg Price/Unit	0	615,000	100- %	550,000	615,000	10- %
Active Listings	2	8	75- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,950,000	0	0 %	6,162,855	942,500	553 %
Units Listed	2	2	0 %	38	36	5 %
Units Sold	1	0	0 %	8	2	300 %
Sale Success Ratio	100 %	0 %		20 %	12 %	
% Sales to Listings	50 %	0 %		21 %	5 %	
Avg Price/Unit	1,950,000	0	0 %	770,356	471,250	63 %
Active Listings	22	25	12- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,950,000	615,000	217 %	6,712,855	1,557,500	331 %
Units Listed	2	2	0 %	41	45	8- %
Units Sold	1	1	0 %	9	3	200 %
Sale Success Ratio	100 %	33 %		18 %	17 %	
% Sales to Listings	50 %	50 %		21 %	6 %	
Avg Price/Unit	1,950,000	615,000	217 %	745,872	519,166	43 %
Active Listings	24	33	27- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Port Coquitlam

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	2,193,000	0	0 %
Units Listed	0	0	0 %	2	1	100 %
Units Sold	0	0	0 %	2	0	0 %
Sale Success Ratio	0 %	0 %		66 %	0 %	
% Sales to Listings	0 %	0 %		100 %	0 %	
Avg Price/Unit	0	0	0 %	1,096,500	0	0 %
Active Listings	0	1	100- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	2,193,000	0	0 %
Units Listed	0	0	0 %	2	1	100 %
Units Sold	0	0	0 %	2	0	0 %
Sale Success Ratio	0 %	0 %		66 %	0 %	
% Sales to Listings	0 %	0 %		100 %	0 %	
Avg Price/Unit	0	0	0 %	1,096,500	0	0 %
Active Listings	0	1	100- %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Port Coquitlam

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	7	6	16 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	4	4	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	7	6	16 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	4	4	0 %			

ICI SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	615,000	100- %	550,000	615,000	10- %
Units Listed	0	0	0 %	3	9	66- %
Units Sold	0	1	100- %	1	1	0 %
Sale Success Ratio	0 %	100 %		11 %	100 %	
% Sales to Listings	0 %	0 %		33 %	11 %	
Avg Price/Unit	0	615,000	100- %	550,000	615,000	10- %
Active Listings	2	8	75- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	2,250,000	0	0 %	9,469,355	1,641,000	477 %
Units Listed	4	5	20- %	78	79	1- %
Units Sold	2	0	0 %	18	7	157 %
Sale Success Ratio	25 %	0 %		21 %	14 %	
% Sales to Listings	50 %	0 %		23 %	8 %	
Avg Price/Unit	1,125,000	0	0 %	526,075	234,428	124 %
Active Listings	43	54	20- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	2,250,000	615,000	265 %	10,019,355	2,256,000	344 %
Units Listed	4	5	20- %	81	88	7- %
Units Sold	2	1	100 %	19	8	137 %
Sale Success Ratio	25 %	16 %		20 %	16 %	
% Sales to Listings	50 %	20 %		23 %	9 %	
Avg Price/Unit	1,125,000	615,000	82 %	527,334	282,000	86 %
Active Listings	45	62	27- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Port Coquitlam

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,688,620	5,556,800	69- %	17,367,825	21,509,290	19- %
Units Listed	2	21	90- %	152	185	17- %
Units Sold	5	15	66- %	47	56	16- %
Sale Success Ratio	50 %	93 %		28 %	32 %	
% Sales to Listings	250 %	71 %		30 %	30 %	
Avg Price/Unit	337,724	370,453	8- %	369,528	384,094	3- %
Active Listings	59	79	25- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	35,207,750	27,311,302	28 %	402,280,581	366,204,225	9 %
Units Listed	92	111	17- %	1,714	1,783	3- %
Units Sold	77	68	13 %	926	896	3 %
Sale Success Ratio	56 %	45 %		56 %	53 %	
% Sales to Listings	83 %	61 %		54 %	50 %	
Avg Price/Unit	457,243	401,636	13 %	434,428	408,710	6 %
Active Listings	370	377	1- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	36,896,370	32,868,102	12 %	419,648,406	387,713,515	8 %
Units Listed	94	132	28- %	1,866	1,968	5- %
Units Sold	82	83	1- %	973	952	2 %
Sale Success Ratio	56 %	50 %		53 %	51 %	
% Sales to Listings	87 %	62 %		52 %	48 %	
Avg Price/Unit	449,955	396,001	13 %	431,293	407,262	5 %
Active Listings	429	456	5- %			